



# Microsoft 365 from Dell

Take advantage of productivity  
and collaboration tools hosted  
in the cloud.

# The changing workplace

Remote working has gone from a *nice-to-have* for employee flexibility to a *must-have* for business endurance.

Whether an organization needs to support a geographically dispersed workforce or respond to an unexpected disruption in operations, such as the recent pandemic, ensuring collaboration between individuals and teams, regardless of where they are located, has never been more important.

In today's environment, *collaboration* has become synonymous with *productivity*.



# Supporting an anywhere, anytime user experience

The rise in remote workers has challenged organizations to deliver a consistent user experience that is on par with that once provided onsite. It also means that IT is now charged with supporting services for a dispersed workforce—whether users are down the street, in another state, across the country or around the globe.

Collaboration isn't just about bringing the right people together. It's also about ensuring that the right people have access to the right resources.



# Cloud-based collaboration tools are more important than ever

The cloud has created new opportunities for organizations to take advantage of tools that enable teams to collaborate and do more together, from anywhere, in real time.

In addition to enabling businesses to scale services up or down as needs evolve, cloud-based solutions also eliminate the time and resources traditionally required to roll out, update and maintain systems and software. Procurement and vendor management are simplified, and a pay-as-you-go, subscription-based model provides more financial flexibility.



## Benefits of Cloud-Based Services

Scale quickly.

Collaborate anywhere.

Apps are always up to date.

Simplifies procurement.

Pay as you go.



# Simplifying management in a complex remote working world

The shift to remote working creates new complexity for IT administrators.

Procuring and managing licenses for a dispersed remote workforce becomes even more challenging with the move to the cloud. IT needs to balance the number of software licenses purchased with those actually consumed or used—buy too many and you're paying for services you're not using, but buy too few or the wrong tier and you risk impacting business operations.

Deploying, managing and supporting remote users can also become more difficult and stretch IT resources accustomed to a traditional on-premises environment.



# Work better together with Microsoft 365 from Dell

Dell combines best-in-class, Microsoft cloud-based productivity apps and intelligent cloud services to transform the way you work. With subscription plan options to meet a variety of business needs, you can determine the functionality that meets your unique requirements, all to get the peace of mind that comes with a solution backed by Dell migration and support. And because users can access direct support from Dell, IT is freed to focus on strategic activities that support business growth.



## Key Features of Microsoft 365 from Dell

Cloud-based productivity  
and collaboration solution

Instantly scalable subscription  
in one affordable package

Expert support from licensing  
through setup and support

Support provided to end users  
for optimal experience





# The benefits of Microsoft 365 from Dell



## **Boost productivity.**

Microsoft's integrated platforms mean your teams can collaborate and stay in sync, whenever and wherever they are.



## **Increase accessibility.**

Whether your people use Microsoft 365 across their laptop, PC, phone or tablet, each user can access Microsoft 365 on up to five different devices.



## **Get updates.**

Microsoft 365 is always connected to the cloud, so you can be safe in the knowledge you're always using the latest version.



# The benefits of Microsoft 365 from Dell



## **Streamline work.**

With Microsoft's cloud-based email platform, you can ensure your people always have access to their emails on whatever device they choose.



## **Stay secure.**

Help protect your data and manage users through Microsoft 365's dedicated administration portal.



## **Free up resources.**

Benefit from Dell's flexible billing options, Microsoft Licensing Specialists, comprehensive onboarding process and 24x7 dedicated technical support engineers.



# Flexibility to buy the way your business works

By getting Microsoft 365 from Dell, you have the option to pay annually or monthly so you have the flexibility to meet your license needs, even as they change. We only bill what is available on your account, and we provide you with complete billing visibility.

Dell also offers a wide range of billing options, a comprehensive portfolio of plans and even sector-specific offers for commercial, government, academic and nonprofit organizations.



# Dell Technologies Cloud Concierge Service

Microsoft 365 from Dell features activation, onboarding and email migration services, plus 24x7 administrator and end-user support delivered by a team dedicated to Microsoft 365. It's a world-class cloud experience for a low fee that allows you to spend your time managing your business instead of managing your technology.



## Setup and Installation

- Activation portal
- Account setup
- Domain activation
- Licenses and seat assignment

## Configuration and Migration

- Email migration\*
- Outlook configuration\*
- Directory synchronization
- Mobile devices connection
- Single sign-on setup

## Administration and Support

- 24x7 end-user and admin support in English\*\*
- Subscription management
- Unified experience
- Optional on-site support

\* Restrictions may apply.

\*\* Support in other languages during business hours only. Please see Service Description for more info.



# Add value to your Microsoft 365 subscription

Whether you have existing Microsoft licenses or you are looking to gain the productivity and operational benefits of moving to the cloud, Dell can help you realize the advantages of a single team to help manage and support your Microsoft 365.

For organizations with an existing Microsoft 365 subscription, Dell can assist you with adding subscriptions on your current Microsoft Cloud Account with no data migration required.



# Is Microsoft 365 from Dell right for you?

Still wondering if Microsoft 365 from Dell is right for you?

- Are you an existing Microsoft 365 customer?
- Do you currently subscribe to any Microsoft applications, email, collaboration or a combination of these services?
- Do you want a single point of contact when you have issues with Microsoft products or licenses?
- Have you considered migrating your existing licenses to the cloud?

If you answered yes to any of these questions, you can benefit from Microsoft 365 from Dell.



# About Dell and Microsoft

Dell is partnering with Microsoft to support and manage your Microsoft 365 subscriptions, giving you the peace of mind to flexibly and securely boost productivity, increase accessibility and free up resources to focus on growing your business.

## Ready. Set. Collaborate.

Explore how you can take advantage of productivity and collaboration tools hosted in the cloud with Microsoft 365 from Dell.

Schedule your discovery call today.





